



IT EDUCATION
CENTRE

Salesforce



SALESFORCE ADMIN

Organizational Setup	<ul style="list-style-type: none"> -Describe the Salesforce CRM -Describe the Org -Creation the Org -Cloud Computing Basics -Force.com Environments
User Setup	<ul style="list-style-type: none"> - Identify the steps to set up and/or maintain a user. Understand the implications of activating, deactivating, or freezing a user.
Security and Access	<ul style="list-style-type: none"> -Profile, Permission Sets, -Sharing Settings -OWD, Role, Sharing Rules
Standard and Custom Objects	<ul style="list-style-type: none"> -Describe the standard object architecture and relationship model. -Explain how to create, delete, and customize fields and page layouts on standard & custom objects, and understand the implications of deleting fields. -Given a scenario, determine how to create and assign page layouts, record types, and business processes for custom and standard objects.
sales Application	<ul style="list-style-type: none"> -Overview on Sales Cloud Application -Lead Conversion, web-to-lead assignment Rules
sales Application	<ul style="list-style-type: none"> -Overview on Sales Cloud Application -Email-to-case
Activity Management & Collaboration	<ul style="list-style-type: none"> -Describe the capabilities of activity events, public calendars, multi management (for example, manage tasks, -day events.
Data Management	<ul style="list-style-type: none"> -Data import, export, update -Data Import Wizard -Data Loader
Reports and Dashboards	<ul style="list-style-type: none"> Creation of different type of reports Creation of Dashboar
Workflow/Process Automation	<ul style="list-style-type: none"> -Given a scenario, identify the appropriate automation solution based on the capabilities of workflow/process. -Describe capabilities and use cases for the approval process.
Lightning Flow	<ul style="list-style-type: none"> -types of flow screen flow, Autolaunched flow record triggered flow
App Exchange	<ul style="list-style-type: none"> -Overview on App Exchange

SALESFORCE PLATFORM DEVELOPER

- ▶ **Salesforce Fundamentals**
- ▶ **Introduction to Apex Programming**
- ▶ **Use of Developer Console**
- ▶ **Introduction to MVC**
- ▶ **Variables, Data types in Apex**
- ▶ **Operations, Conditional, Switch statements in Apex**
- ▶ **Loops in Apex**
- ▶ **OOP Concepts in Apex**
- ▶ **Setting Up our Salesforce application**
- ▶ **DML statements**
- ▶ **Database class methods**
- ▶ **SOQL & SOSL**
- ▶ **Triggers in Salesforce**
- ▶ **Apex Design Patterns**
- ▶ **Governor Limits in Salesforce**
- ▶ **Order of Execution**
- ▶ **Apex Testing**
- ▶ **VisualForce Pages**
- ▶ **Controller**
- ▶ **Visualforce Components**
- ▶ **Debugging Apex**

- ▶ Trailhead profile
- ▶ Guide to Trailhead modules of admin & Development
- ▶ Certification Guide & Question

Basics Of VisualForce Lightning Development

- ▶ What is the Lightning Web Component framework?
- ▶ Lightning Web Component Development
- ▶ LWC and Aura interoperability
- ▶ Component bundle
- ▶ Data Binding
- ▶ Applying CSS
- ▶ Conditional Rendering
- ▶ Looping or Iteration